



Check out the Customer Testimonials on our Website!

- Your techs are professional and down to earth. Betty, Saginaw
- You far exceeded all expectations! George & Sharon, St. Charles
- You did an outstanding job! Great Service. Fred., Tawas
- Your foreman has superior customer service!!! Chad, Traverse City

MARLO Service Team—Just a Phone Call Away



IT'S GETTING DRY OUT!!!

The weather is warming up, the grass is growing ... maybe browning ... and the flowers are in full bloom! Isn't it nice to know that the MARLO Service Team is only a phone call away!

SERVICE TIP:

For every week that Mother Nature doesn't give us at least 1/2" of rain, you need to increase your watering times by 10%. For example, if you are running a zone at 30 minutes, increase the time by 10% to 33 minutes.

Just give us a call!

989-777-5098

YOU NEVER NEED TO BE HOME AGAIN FOR SERVICE with Remote Access

By installing an Outdoor Controller & Remote Water Shut-off in your basement, we will be able to service your system **without** you being home again! ! !

Call for more information.

Inside this issue:

- ✦ Seasonal Adjust
- ✦ Soil Moisture Sensors
- ✦ Water & Fertilizer System for Hanging Baskets & Pots
- ✦ Remote Access
- ✦ Landscape Lighting



Remember—the Office Team is waiting to take your call!

Be sure to contact the MARLO Office Team with any questions; we're here to assist you year after year.

Maybe you would like us to set up a time for a FREE ESTIMATE, or would

like us to send you a BROCHURE about our Professional Outdoor Lighting, or about our Hanging Basket & Pot Drip Line System; just call or email us at:

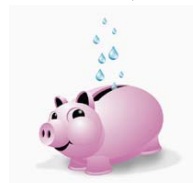
info@marlocompany.com



We Accept:



Conserve a valuable resource and keep your money working for you.





Mention this Newsletter (Code 27) and receive \$25.00 OFF one of our value added services!

- ◆ Remote Access
- ◆ Soil Moisture Sensor
- ◆ Landscape Lighting
- ◆ Hanging Basket/Pot Water/Fertilizer System

"Purely Professional"

VALUE ADDED SERVICES ...

SAVE up to 50% on your water bill for those who want a lush green lawn—all season long! The WaterTec S100 is the easiest way to add efficiency to an existing sprinkler timer. You'll never over-water or under-water your lawn again! This retro-fits any existing controller.



Water / Fertilizer Systems for Hanging Baskets, Pots & More! We install a discreet automatic sprinkler system to both water and fertilize your hanging baskets, flower boxes and pots. *Get More For Your Investment ...*

Landscape Lighting See the Effect - not the Source!

You've put so much into your home and landscaping. Now enhance it after dark. We will be glad to help you achieve the look you have been wanting. Our systems are artistically designed, professionally engineered and carefully installed, using only the finest components, and guaranteed to last for years.



MARLO COMPANY

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Current Resident
Street Address
City, ST ZIP Code



www.MarloCompany.com

Water Conservation—A Smarter Way to Water!

- ◆ Save Water
- ◆ Save Time
- ◆ Save Money
- ◆ Save Your Plants

Every day we wake up to new technology changing our life in some way. It's no different in the lawn irrigation business.

New advances are happening and are becoming more affordable to businesses and homeowners. These new

advances center around Water Management (water conservation) and Time Management (less time for you to maintain).

Some of these tools are:

- **Soil Moisture Sensors**
- **Rain Sensors**
- **Weather Monitors**— They monitor the weather and adjust your system automatically -

saving you water and money.

- **Hands off Controllers**

