



2008 NEWS

www.MarloCompany.com



Serving Communities throughout Mid-Michigan and Grand Traverse for 18 years

Check out the Customer Testimonials on our Website!

- Your techs are professional and down to earth. Betty, Saginaw
- You far exceeded all expectations! George & Sharon, St. Charles
- You did an outstanding job! Great Service. Fred., Tawas
- Your foreman has superior customer service!!! Chad, Traverse City

Some of the Services we provide:

- ✦ Lawn Sprinkler System Installation and Repair
- ✦ Residential Lighting Packages
- ✦ Buried Downspouts
- ✦ Hanging Basket, Flower Pot and Window Box Drip Systems

We Accept:



Service Contract WEEKLY DRAWING!



WE WANT TO BE YOUR IRRIGATION CONTRACTOR FOR LIFE!

From OCTOBER through NOVEMBER we will conduct a WEEKLY DRAWING from ALL the Service Contracts that are sent in ... YOU could be a lucky winner!!

Send your contract in **TODAY!**

The earlier you return your contract the more weeks you'll be included in the drawing!

Win a \$25.00 Dinner Gift Certificate!

ANSWERS WHEN YOU NEED THEM!

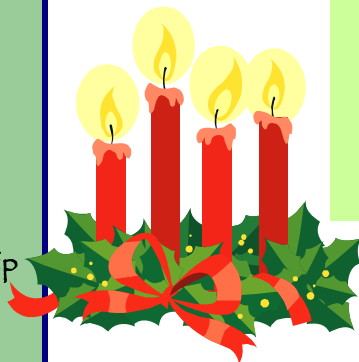
989-777-5098
888-627-5602

Check our Website for Winners!

MARLO Service Team



Remember—the Office Team is waiting to take your call!



Have a blessed Christmas and Happy New Year from all of us at **MARLO Company!**

Be sure to contact our full-time MARLO Office Team with any questions; we're here to assist you year after year.



service@marlocompany.com



"Purely Professional"

VALUE ADDED SERVICES ...

Spring
Start Up



LOCK in 2007 PRICING and BEAT the TAX!

We may be affected by the NEW STATE 6% SERVICE TAX assessment. Therefore, we are offering our customers the option to purchase your 2008 Service Contract in 2007. BEAT THE TAX—Purchase your 2008 Contract by November 26, 2007. NOTE: 2008 Service Contracts are to be postmarked by November 26, 2007; otherwise they may be assessed the New State 6% Service Tax.

New State 6%
SERVICE TAX

Contact us with questions:

- ◆ Phone
- ◆ Fax
- ◆ Email



This is optional . . . if you choose not to take advantage of the Early Contract Special, you will be sent a new contract for 2008 in the month of January.

MARLO COMPANY

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Service@MarloCompany.com



We answer the phone!

www.MarloCompany.com

Extended Contracts!

Integrity - MARLO Company's Service Technicians

Due to customer request, MARLO Company will be offering optional Extended Service Contracts. Now you can choose a 1-year, 2-year or 3-year contract. Take advantage of this offer and **LOCK IN 2007 Prices for 2008, 2009 and 2010.**

What makes MARLO Company's Service Team so special?

- ◆ Wire Trackers
- ◆ Radio Dispatched
- ◆ Insured
- ◆ Trained
- ◆ Warrantied Work

Each MARLO Company Service Technician has a **wire tracker** to save time when servicing your system.

They are **radio dispatched** to serve you when and

where you need them.

Our technicians are **insured** by MARLO so you are not insuring your contractor from liability.

Why do we invest so much time on **training** our team? We want to give you the best service in the quickest amount of time—less "head scratching".

We only use quality professional grade materials and **warranty** all of our work.



Seasonal Training is held each year, along with monthly staff training.



Office Hours: April 1- December 1, Monday-Friday 8AM-5PM
The week between Christmas and New Year, the Office is closed.
December- March 31, Monday-Thursday 9AM-3PM