

We are **THANKFUL** for You
Our Customers!

2010 NEWS

www.MarloCompany.com

Serving Communities throughout Mid-Michigan and Grand Traverse for 20 years

MARLO
COMPANY
Lawn Sprinkler Systems
"PURELY PROFESSIONAL"



WATCH
FOR YOUR
Spring Start-Up
Postcard

Coming in
March 2010!

Save both
Water & Money
by using these smart
water-efficient
techniques:

- ◆ Weather Monitors
- ◆ Rain Sensors
- ◆ Moisture Sensors
- ◆ Water Audits
- ◆ Keep Irrigation System Well Maintained

Do you prefer email?

Let us know at:
info@marlocompany.com



Have a blessed
Christmas and
Happy New Year
from all of us at
MARLO Company!



Be sure to contact our
full-time MARLO Office
Team with any questions;
we're here to assist you
year after year.

Your Leader in Water-Efficient Technology

Not Using Your Sprinkler System Could Be A Big Mistake!

Your sprinkler system ensures you keep a stress free healthy lawn.

Healthy—watered lawns eliminate grub infestations. Grub control can be expensive! No grubs, no moles, opossums, raccoons or wild pigs (Midland area). ☺

Burned up lawns do not always recover, resulting in the need for reseeding, weed control and quack grass infestations.

Grubs and dead grass are costly to repair!

Don't forget the satisfaction of having a beautiful lawn. The investment of watering is a real concern, but the result of NOT wa-

tering will cost you more of your hard earned dollar.

There is hope! We can help you reduce your watering costs. Our 2010 Service Contracts are offering a **FREE (\$60.00 value) Water Audit** for all Silver and Gold customers. We will provide, at your mid-season visit, a 10 Point Water Analysis of your sprinkler system and tell what options are available to reduce your water consumption costs.

Why is a Service Contract important to you?

In most cases your **sprinkler system is running at hours** when no one is watching. Often we find

ANSWERS WHEN YOU NEED THEM!

231-668-7045
888-627-5602
989-777-5098

broken and misadjusted heads when servicing residential and commercial properties. The question then is: For how long has it been running like this and **how much water/money was wasted?**

MARLO Technicians will: Start-up your system to inspect the controller and heads for adequate coverage, and reprogram the controller, if needed, to provide proper seasonal watering—resulting in a healthy lawn. ☺

The Office Team is waiting to take your call!

service@marlocompany.com

We Accept:





Best Wishes from the Office Staff!



Alison, Hannah, Jami and Lona wish you a happy and healthy New Year!

Contact our office for a **FREE** service or installation estimate.

MARLO COMPANY

Corporate Office:
4534 S. Washington Rd.
Saginaw, MI 48601

Traverse Office: 231-668-7045
Corporate Office: 989-777-5098
Michigan Toll Free: 888-627-5602
Fax: 989-777-2419
E-mail:
Service@MarloCompany.com



We answer the phone!

www.MarloCompany.com



"Purely Professional"

VALUE ADDED SERVICES . . . GO GREEN!



We've gone "PAPERLESS"

We have gone paperless with our in-field technicians—helping to reduce our use of paper. **You can help us reduce even more in 2010!** For those who are interested, we will be sending our Newsletter via email. This includes updated information that would be of interest to you, along with coupons and discounts. We are also looking into emailing our bills and statements. This is our effort to help reduce costs and reduce the use of paper.

Let us know if you prefer EMAIL!



UPCOMING EVENTS

Come visit us:
Traverse City Home EXPO on
February 27-28, 2010

OR

Saginaw Garden Show at Horizons on
March 27, 2010

We always enjoy seeing our customers and meeting new friends each year!

Be a Service Contract Drawing Winner!

**** See Insert ****

Check out www.MarloCompany.com for previous winners

If you already have a Service Contract for 2010 ... we Thank You!

We appreciate this expression of confidence, and look forward to serving you next year.

Do you prefer email?

Let us know at:
info@marlocompany.com



Save 10% OFF a WEATHER MONITOR RAIN SENSOR or SOIL MOISTURE SENSOR

Let us show you how you can **save 10-50%** on your **water bill**.

Whether choosing a **Weather Monitor**, **Rain Sensor** and / or **Soil Moisture Sensor**; you will see the difference!

Save water, money and time—enjoy healthier plants as a result—with less water!

SERVICE CONTRACT

REFER—A—FRIEND

\$20.00 Savings!

Refer a friend to sign up for a Service Contract and both of you will receive a **\$20 credit on each** of your accounts.

Have your friends call us for details. Make sure they mention you're the one who referred them to us.

REWARD!

Get a **FREE Bronze Contract**

Does your neighbor's yard need a lift? Would your friend enjoy the convenience of automatic sprinkling?

REFER THEM TO MARLO

Your friend / neighbor must mention you're the one who referred them to us. You'll get a **FREE Bronze Service Contract** for each referral **as soon as their new system is installed.**



Office Hours: April 1– November 13, Monday-Friday 8AM-5PM
The week between Christmas and New Year, the Office is closed.
November 16 - March 31, Monday-Thursday 9AM-3PM