



2009 NEWS

www.MarloCompany.com



Serving Communities throughout Mid-Michigan and Grand Traverse for 20 years

We Answer The Phone!

- 231-668-7045
- 989-777-5098
- 888-627-5602



QUESTION's ~ EMAIL?

✦ Would you like to receive your invoices and newsletters via EMAIL?

✦ Would you like to be able to pay your bill on-line?

✦ Make sure we have your current EMAIL address!



We Accept:



MARLO Company Celebrates 20 Years of Service

We hope you are enjoying your summer! Our family is growing, and we're thankful to be celebrating our 20th year of serving you, our faithful customers. Did you know, we still service our very first customers, *Bob & Jackie S. from Saginaw!*

Times change and so have we. Be sure to check out our website: www.MarloCompany.com and see why we're your leader in water-efficient technology.

Thank you for the opportunity to serve you,
Mark and Lona & the MARLO family



Summer 2009



VALUABLE PROMOTION #27

REWARD! Get a FREE Bronze Contract

Does your neighbor's yard need a lift? Would your friend enjoy the convenience of automatic sprinkling?

REFER THEM TO MARLO

Make sure they mention you're the one who referred them to us. We'll give you a FREE Bronze Service Contract for each referral as soon as their new system has been installed.

Refer-a-Friend COUPON #10

(1st time customer) to have their sprinkler system winterized by MARLO and both of you will receive a \$20 credit on each of your accounts. Have your friends call us for details. Make sure they mention you're the one who referred them to us.

Reminder...
Winterization
postcards
will be coming
soon!



See the back page for valuable \$\$ Money Saving Offers and information ...



Service@MarloCompany.com



Mention this Newsletter (Code 30) and receive **\$25.00 OFF** one of our value added services!

- ◆ Remote Access
- ◆ Soil Moisture Sensor
- ◆ Rain Sensor
- ◆ Weather Monitor
- ◆ Automatic Fertilizer

"All the water that will ever be, is right now." *National Geographic*

The Benefits of Lawn Irrigation for Your Landscape

Despite the concerns about saving water, keeping lawns healthy and plants healthy and watered in your landscape can be helpful on a number of fronts. Consider the following:

- ◆ Plants filter out many pollutants. A 50-by 50-foot area of lawn releases enough oxygen to meet the needs of a family of four.
- ◆ Deciduous shade trees planted on the east or west side of your house

can reduce air conditioning bills by 10-15% in summer. Further, they can cut the indoor temperatures by 8° to 10° F. In winter, the sun shines through the bare branches and warms your home.

- ◆ Lawns can reduce the temperature by as much as 15°F over asphalt during hot summer months.
- ◆ The front lawns of just 8 average houses have the cooling effect of about 70 tons of air

conditioning. The average home has an air conditioning system with a 3-ton capacity.

- ◆ Lawns trap much of an estimated 12 million tons of dust and dirt released annually into the U.S. atmosphere.

Customers Visit!
Val and Marge V. of Cass City



CALL US TODAY FOR MORE INFORMATION ...

MARLO COMPANY

Corporate Office:
4534 S. Washington Rd.
Saginaw, MI 48601

We Answer the Phone:
231-668-7045
989-777-5098
Toll Free: 888-627-5602
Fax: 989-777-2419



Your Leader in Water-Efficient Technology

www.MarloCompany.com

Water Conservation

Remember: A healthy lawn & plants reduces water usage!

Since 1989 MARLO Company has provided professional irrigation installation and service.

Money Savings Ideas!

Here are a few of the available water-efficient products:

- ◆ **Rain Sensors**— provide a 10-15% water savings

- ◆ **Weather Monitors**— provide a 30-50% water savings

- ◆ **Moisture Sensors**— provide a 30-50% water savings

- ◆ **Automatic Fertilizers**— a healthy lawn can reduce watering up to 50%

We Can Help You Reduce Your Watering Cost\$.



The MARLO Family is committed to save this valuable resource!

SPECIAL FEATURE-REMOTE WATER SHUT-OFF!



You never have to let us in your basement

again –just have MARLO Company install a **remote water shut-off valve**, and our service tech will be able to turn your sprinkler system water **ON** and **OFF** from **outside** your home or building.

OWNER SPECIAL!!

Normal price (Parts & Labor) to install a REMOTE VALVE is \$199.00 – take \$50.00

OFF = Now \$149.00.

CALL TODAY ...



Office Hours: Monday-Friday 8AM-5PM
Be sure to contact our full-time Office Team; we're here to assist you year after year!